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Reading & Northern Establishes New Rail-Truck Transload Facility

FOR IMMEDIATE RELEASE

November 2, 2020 – Port Clinton, PA - Reading and Northern (RBMN) is pleased to announce the first cars have been unloaded at our newest rail-truck transload at NorthStar/BlueScope (NSBS), Delta, Ohio. NSBS operates one of the most efficient, lowest cost, hot steel electric arc steel mills in North America. NSBS is in the midst of expanding production at their Delta, Ohio mill and was interested in improving delivery of Anthracite coal from Pennsylvania.

Our efforts cap a multi-year effort to convert shipments of Anthracite from truck to rail. In early 2018, Reading and Northern began working with NSBS to establish a transfer center adjacent to its' mill in Delta, Ohio. RBMN supplied unloading equipment, secured dedicated pneumatic trucks and negotiated with one of NSBS's suppliers to locate a site to unload rail cars and load trucks. RBMN also purchased additional covered hoppers required to meet the supply needs for the steel mill.

RBMN's ability to bring together trucking and transloading services, make investments in rail cars and unloading equipment made it easy for NSBS to convert 100% of their Anthracite business from truck direct to rail-truck. With RBMN Customer Service managing shipments and providing all stakeholders with daily pipeline reports, RBMN provides NSBS service levels that are far superior to trucking. We are delighted Delta, OH transload center join our family of transfer centers in; Virginia, Florida, Illinois, Indiana, Missouri, and South Carolina that have helped RBMN shippers of Anthracite reach their customers by rail; reducing logistics costs and improving service to steel mills located throughout the United States.

We would like to thank our partners; Norfolk Southern Railroad, Indiana and Ohio Railway, Ag Trucking and Metal X. Their efforts made this new business possible.

Reading & Northern Railroad, with its corporate headquarters in Port Clinton, is a privately held railroad company serving over 70 customers in nine eastern Pennsylvania counties (Berks, Bradford, Carbon, Columbia, Lackawanna, Luzerne, Northumberland, Schuylkill and Wyoming). It has expanded its operations over the last 30+ years and now handles over 34,000 carloads of freight and 140,000 excursion train riders over 400 miles of track. Reading and Northern operates both freight services and steam and diesel-powered excursion passenger services, owns almost 1,300 freight cars, and employs nearly 300 dedicated employees. Reading & Northern has repeatedly been honored as one of the premier railroads in the nation including being named Regional Railroad of the Year in 2020 by Railway Age Magazine.